

## SYLLABUS

**WWS 504 (Fall, 2007)**  
**Nonprofits, NGOs, and Philanthropy**  
**Wednesday, 1-4 p.m., 035 Robertson Hall**  
**Professor: Stanley N. Katz**  
**Robertson 428, WWS**  
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### Description/Objectives

This course examines policy issues at international, national and local levels. It attempts to provide groundwork approaches to non nonprofits, NGOs, and philanthropy. The emphasis is on how philanthropy, nonprofit, and NGO sectors operate, their niche alongside private and public sectors, revenue sources, impact on society, and converse effects of society and its institutions; the policy making process. We will explore the impact of reliance on government or overseas support for Third World NGOs; faith-based service provisions: accountability and transparency; advocacy; and government regulations.

The course will meet once a week in a seminar format. It is a discussion course, and I look for active participation by each student. There will be a reading assignment, not too long, for each week, but I expect close analysis of texts and I look for each student to complete the assignment before class. The basic course requirement is to write a research paper on a topic to be determined in discussion with me. The alternative of an examination will be available for those who prefer, but my strong preference is for one or more research papers.

We will make active use of the Blackboard website prepared for this course.

Books required for purchase are available at the University Bookstore. You are also required to buy the coursepack at Pequod in the U-Store. These will comprise everything assigned for reading in the schedule below. An extensive reserve collection of the listed recommended books will be available on reserve in the Woodrow Wilson School's Stokes Library in Wallace Hall.

### **Books for Purchase:**

Lester M. Salamon, ed., *The State of Nonprofit America* (Washington, DC: Brookings Institution Press, 2003). (LMS)

Steven J. Ott, *The Nature of the Nonprofit Sector* (Boulder, CO: Westview Press, 2001). (SJO) (Sometimes the author is J. Steven Ott, sometimes Steven J. Ott...)

Helmut K. Anheier, *Nonprofit Organizations: Theory, Management, Policy* (London: Routledge, 2005). (HKA)

### ***Websites relevant to Nonprofits, NGOs and Philanthropy:***

#### General sites:

- Idealist.org: [www.idealist.org](http://www.idealist.org) (clearing house for nonprofit ideas and news)
- NonprofitHub.com: [www.nonprophub.com](http://www.nonprophub.com) (very large list of links, broken down by category; some broken, some frivolous)
- Urban Institute: [www.urban.org](http://www.urban.org) (general social and economic policy research institute, with section devoted to nonprofits and philanthropy)
- Guidestar: [www.guidestar.org](http://www.guidestar.org) (basic data about nonprofits organization- including organization's tax Form 990 images; free registration required)
- Independent Sector: [www.independentsector.org](http://www.independentsector.org) (broad-based coalition dedicated to improving America's third sector)
- Harvest Today: <http://www.harvesttoday.org> (nonprofit and philanthropy news and information service)

#### On Philanthropy:

- EPhilanthropyFoundation.org: [www.ephilanthropy.org](http://www.ephilanthropy.org) (organization dedicated to promoting online philanthropy; includes ezine)
- Ashoka: [www.ashoka.org](http://www.ashoka.org) (organization supporting social entrepreneurship, with section dedicated to nonprofits and philanthropy)
- Philanthropy News Digest: <http://fdncenter.org/pnd> (Foundation Center's online newspaper)
- American Association of Fundraising Counsel: <http://www.aafc.org> (Organization dedicated to professionalizing and ensuring ethical behavior amongst philanthropies)
- The Philanthropic Initiative: <http://www.tpi.org> (TPI offers strategic services to philanthropists)
- American Institute of Philanthropy: <http://www.charitywatch.org> (general purpose philanthropy website, including ratings of organizations)
- Nonprofit Management Education Center: <http://www.uwex.edu/li/learner/sites.htm> (large list of links to a variety of third sector related sites)

#### On foundations:

- Foundation Center: [www.fdncenter.org](http://www.fdncenter.org) (database on foundations, for both students and practitioners of philanthropy)
- Foundation Center's international philanthropy page: [http://fdncenter.org/research/npr\\_links/npr08\\_int.html](http://fdncenter.org/research/npr_links/npr08_int.html)
- Council on Foundations: [www.cof.org](http://www.cof.org) (membership organization of foundations providing information, expertise and advice to foundations and general public)
- Minnesota Council on Foundations: <http://www.mcf.org> (includes a variety of non-Minnesota links, especially under "Links of Interest")

On NGOs, US and international:

- Duke University Non-governmental Organizations Research Guide: <http://docs.lib.duke.edu/igo/guides/ngo> (includes very comprehensive list of NGOs, including international ones, with weblinks)
- Boardsource: <http://www.boardsource.org> (dedicated to NGO development, especially of boards and their members)
- Global Policy Forum: <http://www.globalpolicy.org/ngos/index.htm> (GPF monitors UN policy making; this page relates to the UN and NGOs)

***September 19 - Session 1: Introduction and course overview.***

Required reading:

- Pablo Eisenberg, “Introduction: The Key Issues Facing Nonprofit Groups in the Twenty-First Century,” in his *Challenges for Nonprofits and Philanthropy: The Courage to Change* (Hanover, NH: University Press of New England, 2005), ed. Stacy Palmer. Pp. 1-22.
- Peter Frumkin, “The Idea of a Nonprofit and Voluntary Sector,” in his *On Being Nonprofit: A Conceptual and Policy Primer* (Cambridge, MA: Harvard University Press, 2002). Pp. 1-28.

**1. The United States**

***September 26 - Session 2: The third sector in the United States***

Required reading:

- Virginia Hodgkinson and Murray Weitzman, “Overview: The State of the Nonprofit Sector,” in SJO. 14 pages
- Peter Dobkin Hall, “Inventing the Nonprofit Sector: 1950-1990,” in SJO. 14 pages
- Lester M. Salamon, “The Resilient Sector: The State of Nonprofit America,” in LMS. 63 pages
- Michael O’Neill, “Nonprofit Nation,” in his *Nonprofit Nation: A New Look at the Third America* (San Francisco, CA: Jossey-Bass, 2002). Pp. 1-34.

Recommended reading:

David C. Hammack, “Introduction: Growth, Transformation and Quiet Revolution in the Nonprofit Sector over Two Centuries,” *Nonprofit and Voluntary Sector Quarterly*, 2001, 30(1), pp. 157-173.

Peter Dobkin Hall, "Historical Perspectives on Nonprofit Organizations in the United States," in Robert Herman, ed., *The Jossey-Bass Handbook of Nonprofit Leadership and Management* (San Francisco, CA: Jossey-Bass, 2004).

Linda Lampkin and Elizabeth Boris, "Nonprofit Organization Data: What We Have and What We Need," *American Behavioral Scientist*, 2002, 45(11), pp. 1675-1715.

David C. Hammack, ed., *Making the Nonprofit Sector in the United States: A Reader* (Bloomington, IN: Indiana University Press, 2000).

Kristen Renwick Monroe, "A Fat Lady in a Corset: Altruism and Social Theory," *American Journal of Political Science*, 1994, 38(4), pp. 861-893.

Lester M. Salamon, "In Search of the Nonprofit Sector I: The Question of Definitions," *Voluntas*, 1992, 3(2), pp. 125-151.

Jon Van Til, "Defining Philanthropy," in Jon Van Til and Associates, eds., *Critical Issues in American Philanthropy: Strengthening Theory and Practice* (San Francisco, CA: Jossey-Bass, 1990).

Lawrence J. Friedman and Mark D. McGarvie, eds., *Charity, Philanthropy and Civility in American History* (Cambridge: CUP, 2003).

### ***October 3 - Session 3: Theories of the third sector; the role and impact of the third sector***

#### Required reading:

- William A. Diaz, "For Whom and For What? The Contributions of the Nonprofit Sector," in LMS. 19 pages
  - David Horton Smith, "The Impact of the Voluntary Sector on Society," in SJO. 8 pages
  - Michael O' Neill, "Theories," in his *Nonprofit Nation: A New Look at the Third America* (San Francisco, CA: Jossey-Bass, 2002). Pp. 35-52.
  - Helmut K. Anheier, "Theoretical Approaches" and "Resourcing the Nonprofit Sector" in HKA. 55 pages
  - Charles T. Clotfelter, "The Distributional Consequences of Nonprofit Activities," in Charles T. Clotfelter, ed., *Who Benefits From the Nonprofit Sector?* (Chicago, IL: University of Chicago Press, 1992). Pp. 1-23.
- Lester M. Salamon, "The Nonprofit Sector at the Local Level," in his *Partners in Public Service: Government-Nonprofit Relations in the Modern Welfare State* (Baltimore, MD: Johns Hopkins University Press, 1995). Pp. 59-66.

Recommended reading:

Helmut K. Anheier and Avner Ben-Ner, eds., *The Study of the Nonprofit Enterprise: Theories and Approaches* (New York, NY: Kluwer, 2003).

Kirsten Gronbjerg, *Understanding Nonprofit Funding: Managing Revenues in Social Service and Community Development Organizations* (San Francisco, CA: Jossey Bass, 1993).

Brian E. Dollery and Joe L. Wallis, "Voluntary Organizations as a Response to Market and Government Failure" & "Supply-side Theories of Nonprofit Organizations," in their *The Political Economy of the Voluntary Sector: A Reappraisal of the Comparative Institutional Advantage of Voluntary Organizations* (Northampton, MA: Edward Elgar, 2003).

Herrington J. Bryce, "The Policy Significance of Nonprofit Organizations: Beyond the Limits of Failure," in his *Players in the Public Policy Process: Nonprofits as Social Capital and Agents* (New York, NY: Palgrave Macmillan, 2005).

Patrice Flynn and Virginia A. Hodgkinson, eds., *Measuring the Impact of the Nonprofit Sector* (New York, NY: Kluwer, 2002).

Alan Abramson and J. Spann, eds., *Foundations: Exploring their Unique Roles and Impacts in Society* (Washington DC: Urban Institute Press, 1999).

Charles T. Clotfelter, *Who Benefits From the Nonprofit Sector?* (Chicago, IL: University of Chicago Press, 1992).

**October 10 - Session 4: Foundations**Required reading:

- Helmut K. Anheier, "Foundations," in HKA. 27 pages
- Barry D. Karl and Stanley N. Katz, "Foundations and Ruling Class Elites," *Daedalus: Journal of the American Academy of Arts and Sciences*, 116/1, Winter 1987, pp. 1-40.
- Joan Roelofs, "Introduction," "What are Foundations?" & "Ideology and Information," in her *Foundations and Public Policy: The Mask of Pluralism* (Albany, NY: SUNY Press, 2003). Pp. 1-63.
- J. Craig Jenkins, "Channeling Social Protest: Foundation Patronage of Social Movements," in Walter W. Powell and Elisabeth S. Clemens, eds., *Private Action and the Public Good* (New Haven: Yale UP, 1999). Pp. 206-216.
- Mark Dowie, "Introduction," "Democracy," and "Epilogue," in his *American Foundations: An Investigative History* (Cambridge, MA: MIT Press, 2001). Pp. xix-xl, 247-270.

Recommended reading:

Alan Abramson and J. Spann, eds., *Foundations: Exploring their Unique Roles and Impacts in Society* (Washington DC: Urban Institute Press, 1999)

Mark Dowie, *American Foundations: An Investigative History* (Cambridge, MA: MIT Press, 2001).

Waldemar Nielsen, *The Big Foundations* (New York, NY: Columbia University Press, 1972).

Robert Arnove, ed., *Philanthropy and Cultural Imperialism: The Foundations at Home and Abroad* (Boston, MA: G.K. Hall, 1980).

Ellen Condliffe Lagemann, ed., *Philanthropic Foundations: New Scholarship, New Possibilities* (Bloomington, IN: Indiana University Press, 1999)

H. Peter Karoff, ed., *Just Money: A Critique of Contemporary American Philanthropy* (Boston, MA: The Philanthropic Initiative, 2004)

***October 17 - Session 5: The third sector and government***Required reading:

- Helmut K. Anheier, “State-nonprofit relations,” in HKA. 19 pages
- Dennis R. Young, “Complementary, Supplementary or Adversarial? A Theoretical and Historical Evaluation of Nonprofit-Government Relations in the United States,” in Elizabeth T. Boris and C. Eugene Steuerle, eds., *Nonprofits and Government: Collaboration and Conflict* (Washington, DC: Urban Institute Press, 1999). Pp. 31-67.
- Jon Van Til, “The Third Sector as a Political Force,” in his *Growing Civil Society: From Nonprofit Sector to Third Space* (Bloomington, IN: Indiana University Press, 2000). Pp. 31-42.
- Steven J. Ott, “Perspectives on Organizational Governance: Some Effects on Government-Nonprofit Relations,” in SJO. 10 pages
- Judith Saidel, “Resource Interdependence: The Relationship between State Agencies and Nonprofit Organizations,” in SJO. 10 pages
- Kirsten Gronbjerg and Lester M. Salamon, “Devolution, Marketization and the Changing Shape of Government-Nonprofit Relations,” in LMS. 23 pages
- Barry D. Karl and A.W. Karl, “Foundations and the Government: A Tale of Conflict and Consensus,” in Charles T. Clotfelter and Thomas Ehrlich, eds., *Philanthropy and the Nonprofit Sector in a Changing America* (Bloomington, IN: Indiana University Press, 1999). Pp. 52-72.

Recommended reading:

Elizabeth T. Boris and C. Eugene Steuerle, eds., *Nonprofits and Government: Collaboration and Conflict* (Washington, DC: Urban Institute Press, 1999)

Richard Magat, ed., *Philanthropic Giving: Studies in Varieties and Goals* (New York, NY: OUP, 1989), Part III.

Joan Roelofs, "Reforming Government," in her *Foundations and Public Policy: The Mask of Pluralism* (Albany, NY: SUNY Press, 2003).

Lester M. Salamon, *Partners in Public Service: Government-Nonprofit Relations in the Modern Welfare State* (Baltimore, MD: Johns Hopkins university Press, 1995)

A. Najam, "The Four C's of Third Sector-Government Relations: Cooperation, Confrontation, Complementarity and Co-optation," *Nonprofit Management and Leadership*, 2000, 10(4), pp. 375-397.

Jennifer Wolch, "State, Subject, Space: Silences in Institutional Theories of Nonprofit-Government Relations," in Helmut K. Anheier and Avner Ben-Ner, eds., *The Study of the Nonprofit Enterprise: Theories and Approaches* (New York, NY: Kluwer, 2003).

**October 24 -Session 6: The third sector and the market**Required reading:

- Jon Van Til, "When the Business of Nonprofits is Increasingly Business," in his *Growing Civil Society: From Nonprofit Sector to Third Space* (Bloomington, IN: Indiana University Press, 2000). Pp. 113-26.
- James T. Bennett and Thomas J. Dilorenzo, "Preface," "Unfair Competition: Issues and Implications" & "The Dimensions of the Commercial nonprofit Sector" in their *Unfair Competition: The Profits of Nonprofits* (Lanham: Hamilton Press, 1989). Pp. 1-43.
- Claire Gaudiani, "Introduction," "Democracy, Capitalism and Generosity: The Fragile Balance" & "Generosity and the Future of Democratic Capitalism," in her *The Greater Good: How Philanthropy Drives the American Economy and Can Save Capitalism* (New York, NY: Times Books, 2003). Pp. 1-30, 134-157.
- Burton A. Weisbrod, "The Future of the Nonprofit Sector: Its Entwinning with Private Enterprise and Government," in SJO. 10 pages
- Dennis R. Young and Lester M. Salamon, "Commercialism, Social Ventures and For-Profit Competition," in LMS. 22 pages

- Michael E. Porter and Mark R. Kramer, “Philanthropy’s New Agenda: Creating Value,” *Harvard Business Review*, November-December 1999, pp. 121-130.
- Christine W. Letts, William Ryan and Allen Grossman, “Virtuous Capital: What Foundations can Learn from Venture Capitalists,” *Harvard Business Review*, March-April 1997, pp. 36-44.

Recommended reading:

David Bornstein, *How to Change the World: Social Entrepreneurs and the Power of New Ideas* (Oxford: OUP, 2004).

Christopher Gunn, *Third Sector Development: Making up for the Market* (Ithaca, NY: Cornell University Press, 2004).

J. Gregory Dees, Jed Emerson, and Peter Economy, *Enterprising Nonprofits: A Toolkit for Social Entrepreneurs* (New York, NY: John Wiley and Sons, 2001).

**October 31 – Fall Break**

**November 7 - Session 7: The third sector and religion; faith based initiatives**

Required reading:

- Robert Wuthnow, “The Religious Dimensions of Giving and Volunteering,” in Patrice Flynn and Virginia A. Hodgkinson, eds., *Measuring the Impact of the Nonprofit Sector* (New York, NY: Kluwer, 2002). Pp. 231-245.
- Mark Chaves, “Religious Congregations,” in LMS. 23 pages
- Peter Dobkin Hall, “‘A Bridge Founded Upon Justice and Built of Human Hearts’: Reflections on Religion and Philanthropy,” in his *Inventing the Nonprofit Sector and Other Essays on Philanthropy, Voluntarism and Nonprofit Organizations* (Baltimore: Johns Hopkins University Press, 1992) Pp. 115-133.
- James R. Wood and James G. Hougland, “The Role of Religion in Philanthropy,” in Jon Van Til and Associates, eds., *Critical Issues in American Philanthropy: Strengthening Theory and Practice* (San Francisco, CA: Jossey-Bass, 1990). Pp. 99-132.

Recommended reading:

John DiIulio, “The Lord’s Work: The Church and Civil Society,” in E.J. Dionne Jr. ed., *Community Works: The Revival of Civil Society in America* (Washington DC: The Brookings Institution, 1998)

Robert Wuthnow, "Clash of Values: The State, Religion, and the Arts," in Elizabeth T. Boris and C. Eugene Steuerle, eds., *Nonprofits and Government: Collaboration and Conflict* (Washington, DC: Urban Institute Press, 1999)

E.J. Dionne, Jr., and M.H. Chen, *Sacred Places, Civil Purposes: Should Government Help Faith-Based Charity?* (Washington DC: The Brookings Institution, 2001)

Peter Frumkin, "Values and Faith" in his *On Being Nonprofit: A Conceptual and Policy Primer* (Cambridge, MA: Harvard University Press, 2002)

Jo Renee Formicola, Mary C. Segers, and Paul Weber, *Faith-Based Initiatives and the Bush Administration: The Good, the Bad, and the Ugly* (Lanham, MD: Rowman and Littlefield Publishers, Inc, 2003)

Amy E. Black, Douglas L. Koopman, and David K. Ryden, *Of Little Faith: The Politics of George W. Bush's Faith-Based Initiatives* (Washington, DC: Georgetown University Press, 2004)

### ***November 14 -Session 8: Accountability, transparency, advocacy***

#### Required reading:

- Helmut K. Anheier, "Stakeholders, Governance and Accountability," in HKA. 16 pages
- Jeffrey M. Berry and David F. Arons, "The Age of Nonprofits" & "The Rules are Never Neutral," in their *A Voice for Nonprofits* (Washington, DC: Brookings Institution Press, 2003). Pp. 1-23, 146-166
- Pablo Eisenberg, "Grant Makers' Aversion to Advocacy Ignores the Lessons of History," in his *Challenges for Nonprofits and Philanthropy: The Courage to Change* (Hanover, NH: University Press of New England, 2005), ed. Stacy Palmer. Pp. 140-143.
- Pablo Eisenberg, "The Buck Stops with the Board of Directors," "Corporate Values Could Poison Nonprofits," "Accountability and the Weinberg Foundation," "Press Coverage Sends a Message to Nonprofits: Clean up Your Act," "How to Help the IRS Improve Charity Oversight" & "Why Charities Think They Can Regulate Themselves," all in his *Challenges for Nonprofits and Philanthropy: The Courage to Change* (Hanover, NH: University Press of New England, 2005), ed. Stacy Palmer. Pp. 153-159, 171-178, 182-184 & 187-189
- Theda Skocpol, "From Membership to Advocacy," in Robert Putnam, ed., *Democracies in Flux: The Evolution of Social Capital in Contemporary Society* (Oxford: Oxford University Press, 2002). Pp. 103-136.
- Evelyn Brody, "Accountability, Effectiveness, and Public Perceptions," in LMS. 26 pages

Recommended reading:

S. Kumar, "Accountability: What Is It and Why Do We Need It?" in S. Osborne, ed., *Managing in the Voluntary Sector* (London: Thomson, 1996)

Elizabeth J. Reid, "Nonprofit Advocacy and Participation," in Elizabeth T. Boris and C. Eugene Steuerle, eds., *Nonprofits and Government: Collaboration and Conflict* (Washington, DC: Urban Institute Press, 1999).

Kevin P. Kearns, "Accountability Concepts and Controversies," in J. Steven Ott, ed., *Understanding Nonprofit Organizations: Governance, Leadership and Management* (Boulder, Co: Westview Press, 2001).

Thomas H. Jeavons, "Ethics in Nonprofit Management: Creating a Culture of Integrity," in J. Steven Ott, ed., *Understanding Nonprofit Organizations: Governance, Leadership and Management* (Boulder, Co: Westview Press, 2001).

## **2. Beyond the United States**

### ***November 21 - Session 9: Introduction***

Required reading:

- Helmut K. Anheier, "International Issues and Globalization," in HKA. 30 pages
- Lester M. Salamon, "Government-Nonprofit Relations in International Perspective," in Elizabeth T. Boris and C. Eugene Steuerle, eds., *Nonprofits and Government: Collaboration and Conflict* (Washington, DC: Urban Institute Press, 1999). Pp. 329-367.
- Sheppard Foreman and Abby Stoddard, "International Assistance," in LMS. 34 pages
- "Introduction" and Andres A. Thompson and Leilah Landim, "Civil Society and Philanthropy in Latin America: From Religious Charity to the Search for Citizenship" in Warren F. Ilchman, Stanley N. Katz and Edward L. Queen, II, eds., *Philanthropy in the World's Traditions*, (Bloomington, IN: Indiana University Press, 1998). Pp. ix-xv & 355-370.

Recommended Reading:

David Bornstein, *How to Change the World: Social Entrepreneurs and the Power of New Ideas* (Oxford: OUP, 2004).

J. Boli and G.M Thomas, "World Culture in the World Polity: A Century of International Non-governmental Organizations," *American Sociological Review*, 1997, 62(2), pp. 171-190.

S. Charnovitz, "Two Centuries of Participation: NGOs and International Governance," *Michigan Journal of International Law*, 1997, 18, pp. 183-286.

***November 28 - Session 10: Globalization and the third sector; international NGOs; the US third sector on the world stage***

Required reading:

- John D. Clark, *Worlds Apart: Civil Society and the Battle for Ethical Globalization* (London: Earthscan, 2003). Pp. 3-17, 91-108.
- L. David Brown and Mark H. Moore, "Accountability, Strategy and International Nongovernmental Organizations," *Nonprofit and Voluntary Sector Quarterly*, 2001, 30(3), pp. 569-587.
- Michael O'Neill, "International," in his *Nonprofit Nation: A New Look at the Third America* (San Francisco, CA: Jossey Bass, 2002). Pp. 169-179.
- Adele Simmons, "Global Giving," in H. Peter Karoff, ed., *Just Money: A Critique of Contemporary American Philanthropy* (Boston, MA: The Philanthropic Initiative, 2004). Pp. 203-233.

Recommended reading:

Marina Ottaway and Thomas Carothers, eds., *Funding Virtue: Civil Society Aid and Democracy Promotion* (Washington, DC: Carnegie Endowment for International Peace, 2000).

Loren Renz, "International Grant Making by US Foundations: Issues and Directions in the 1990s," *Nonprofit and Voluntary Sector Quarterly*, 1998, 27(4), pp. 507-521.

Kevin Quigley, *For Democracy's Sake: Foundations and Democracy Assistance in Central Europe* (Washington, DC: The Woodrow Wilson Center Press, 1997).

A. Hadenius and F. Ugglå, "Making Civil Society Work, Promoting Democratic Development: What Can States and Donors Do?" *World Development*, 1996, 24(10), pp. 1621-1639.

Marc Lindenberg, "Declining State Capacity, Voluntarism and the Globalization of the Not-For-Profit Sector," *Nonprofit and Voluntary Sector Quarterly*, 1999, 28(4) (Supplement), pp. 147-167.

***December 5 - Session 11: The third sector in the third world***

Required reading:

- Helmut K. Anheier and Lester M. Salamon, “Introduction: The Nonprofit Sector in the Developing World” and “Conclusion: Towards an Understanding of the Nonprofit Sector in the Developing World,” in Helmut K. Anheier and Lester M. Salamon, eds., *The Nonprofit Sector in the Developing World: A Comparative Analysis* (Manchester and New York: Manchester University Press, 1998). Pp. 1-50 & 348-373.
- Michael Edwards and David Hulme, “Too Close for Comfort? The Impact of Official Aid on Nongovernmental Organizations,” *World Development*, 1996, 24(6), pp. 961-973.
- Michael Edwards, “NGO Performance: What Breeds Success? New Evidence from South Asia,” in Michael Edwards and Alan Fowler, eds., *The Earthscan Reader on NGO Management* (London: Earthscan, 2002). Pp. 275-292.
- Michael Bratton, “The Politics of Government-NGO Relations in Africa,” *World Development*, 1989, 17(4), pp. 569-587.
- Darcy Ashman, “Strengthening North-South Partnerships for Sustainable Development,” *Nonprofit and Voluntary Sector Quarterly*, 2001, 30(1), pp. 74-98.

Recommended reading:

G. Clarke, “Nongovernmental Organizations and Politics in the Developing World,” *Political Studies*, 1998, 46, pp. 36-52.

Helmut K. Anheier and Lester M. Salamon, eds., *The Nonprofit Sector in the Developing World: A Comparative Analysis* (Manchester and New York: Manchester University Press, 1998)- chapters on Brazil, Egypt, Ghana, India, Thailand.

Michael Edwards and Alan Fowler, eds., *The Earthscan Reader on NGO Management* (London: Earthscan, 2002)

A. Micou and B. Lindsnaes, eds., *The Role of Voluntary Organizations in Emerging Democracies: Experience and Strategies in Eastern and Central Europe and South Africa* (New York, NY: Danish Center for Human Rights and Institute of International Education, 1993)

C. Koch-Weser, “Foundations in the Developing World,” in Bertelsmann Foundation, ed., *The Future of Foundations in an Open Society* (Gütersloh: Bertelsmann Foundation, 1999).

Michael Edwards and David Hulme, eds., *Beyond the Magic Bullet: NGO Performance and Accountability in the Post-Cold War World* (London: Macmillan, 1995)

### **3. Conclusion: Thinking about making policy for the third sector**

#### *December 12 - Session 12: Policy making*

##### Required reading:

- Helmut Anheier, “Policy Issues and Developments,” in HKA. 20 pages
  
- Claire Gaudiani, “A Philanthropic Revolution,” in her *The Greater Good: How Philanthropy Drives the American Economy and Can Save Capitalism* (New York, NY: Times Books, 2003). Pp. 219-242.
  
- Helmut K. Anheier, Lisa Carlson and Jeremy Kendall, “Third Sector Policy at the Crossroads: Continuity and Change in the World of Nonprofit Organizations” in Helmut K Anheier and Jeremy Kendall, eds., *Third Sector Policy at the Crossroads: An International Nonprofit Analysis* (London: Routledge, 2001). 16 pages; available at: <http://site.ebrary.com/lib/princeton/Doc?id=2002824>
  
- Christopher Gunn, “Public Policy for Third Sector Development” & “Developing a Future,” in his *Third Sector Development: Making up for the Market* (Ithaca and London: Cornell University Press, 2004) Pp. 167-199.

##### Recommended reading:

Avner Ben Ner and T. Van Hoomison, “The Governance of Nonprofit Organizations: Law and Public Policy,” *Nonprofit Management and Leadership*, 1994, 4(4), pp. 393-414.

John G. Simon, “The Tax Treatment of Nonprofit Organizations: A Review of Federal and State Policies,” in Walter W. Powell, ed., *The Nonprofit Sector: A Research Handbook* (New Haven, CT: Yale University Press, 1987).

Alan Abramson, Lester M. Salamon and C. Eugene Steuerle, “The Nonprofit Sector and the Federal Budget: Recent History and Future Directions,” in Elizabeth T. Boris and C. Eugene Steuerle, eds., *Nonprofits and Government: Collaboration and Conflict* (Washington, DC: Urban Institute Press, 1999).